

LITTLE TALKS BY THE WANT AD MAN

Let's suppose you have a room for rent. There are several ways in which you can let people know about it.

First, you can tell all of your friends. And you can ask them to tell all of their friends. Maybe, if the telling keeps up long enough and reaches far enough, somebody will eventually be found who will come and take a look at that room.

Or you can put little cardboard signs in your downstairs windows, reading: "Room For Rent." Hundreds of people pass your house every day. Possibly one out of every hundred will see the sign, and one out of every thousand will be looking for a room.

Both of these ways are inexpensive. They're all right, too—that is, if you don't care whether you rent

that room next week, or Christmas after next Christmas.

But most people who have rooms for rent want to rent them as quickly as possible. How can you reach the people who are looking for rooms? Listen, and I'll tell you: Through the Classified columns of a good newspaper—a little Want Ad. will hunt out and reach

the very people you want to reach. And that method is inexpensive, also.

Just try it. Next time you want to rent a room, write a little Want Ad. and put it in this newspaper. People who want a room will see that ad, because they'll be looking for it, and—well, then it's up to you to take care of them when they write or call.

RATE—1 CENT A WORD FOR THE FIRST INSERTION AND 1-2 CENT A WORD FOR EACH INSERTION THEREAFTER

THE ABOVE RATE IS FOR BOTH MORNING AND AFTERNOON EDITIONS.

STATE NEWS

DON'TS WANT SON AROUND.

COLUMBUS.—Collin McCord, 73, a farmer, has filed suit for a perpetual injunction to keep his son, Charles R. McCord, and the latter's daughter, aged 10, away from the McCord home except on invitation from himself or his wife. According to the complaint the son refused to speak to his parents for years after his marriage. Last year, however, it is said, and his daughter announced themselves in the parents' home and announced they were there to stay. The elder McCord charges his son abuses his parents.

MANY GO INSANE.

HAMMOND.—Henry Whitaker, sheriff, since the first of this year has taken 65 persons from Lake county to the northern hospital for the insane. This average of six months has become regular in this district.

CHARGE ARSON TO SALOONIST.

TERRE HAUTE.—John A. Huddleston, a saloon keeper, has been arrested on the charge of setting fire to the home of Elmer May. The accused man was seen running from the yard as the house burst into flame. May is a saloon keeper who figured prominently in a recent optio fight and Huddleston was active in the "law and order" league.

JUDGE IS A MOOSE.

RICHMOND.—Judge Henry C. Fox, for 18 years on the bench of the Wayne circuit court, elected as a republican, formally announced that he will be a candidate for reelection on the bull moose ticket. William A. Bond, an attorney who was candidate for judge of the appellate court on the bull moose ticket last year, will also seek re-election.

BAD FIRE AT NEW ALBANY.

NEW ALBANY.—Fire which originated in the Snow flour mill, swept through adjoining buildings, destroyed houses of the New Albany Furniture Co., and destroyed a \$15,000 stock of furniture which had just been received for the holiday trade.

HUNG SELF IN BARN.

WARSAW.—Earl Fisher, 26, becoming insane over religion, hanged himself with a strap in a barn on the Philip Nye farm north of Goshen.

RIVER PARK.

Mr. and Mrs. Charles Eager of LaSalle st. road delightfully entertained the members of the River Park Independent club and their husbands and friends Saturday evening. Fifty guests were present and the evening was spent at cards and contest. Those winning favors were Miss Ray Ruff, Miss Margaret Coffeen, Gardner Lovell and Mrs. William Ault. During the evening number of piano selections were rendered by Miss Minnie Earhart and Mr. Gardner Lovell favored the girls with a solo. Oliver opera house Thursday at 12 o'clock.



WANTED—YOUNG man of good habits, good manner and accurate at figures for general office work; permanent position. Address B. W. Box 1, News-Times.

WANTED—Man with rig to work rural routes. Liberal commission. Exceptionally low offer for next two months to R. F. D. patrons. Circulation manager news-times.

WANTED—Two boys between the age of 16 and 18 to assist lady demonstrators in sunning work. Apply Mr. Frederick Ober hotel, this morning between 10 and 12 a.m.

WANTED—15 men for Henry W. Savage's production of "Everywoman." Apply stage door, Oliver opera house Thursday at 12 o'clock.

WANTED—Two experienced solicitors. Permanent position. Liberal compensation. Apply "Brown's," 305 S. Michigan st.

WANTED—Men to husk corn. Call Home phone 4081½ A. J. Helm.

FARM HAND—Single; good milker preferred; steady hand the year round. W. F. Hostetter. Home 4135.

SITUATIONS WANTED—FEMALE.

REFINED Widow Lady wishes position as housekeeper for elderly gentleman. Best of references. Address Mrs. C. Maberry, 409 Maple Ave., Laporte, Ind.

WANTED—Man with rig to work rural routes. Liberal commission. Exceptionally low offer for next two months to R. F. D. patrons. Investigate. Address Box 22, News-Times.

SHOW CARD WRITING—You will be of more value to your employer if you can write a neat card. Expert instruction given at the Y. M. C. A. Three months' course. Join now.

WE ARE still giving \$1.00 worth of wood cuttings per month to our Sunny South Coal lump or egg size, \$4.50 per ton. Better get busy. G. C. Hartman. Home 6331; Bell 70.

KODAKS AND SUPPLIES—We do fine developing and printing at moderate prices. South Bend Camera Co. with J. Burke & Co. opticians.

WANTED—Three young men solicitors; high grade proposition; well advertised; good commission. Address for interview Box 22, News-Times.

WANTED—At once, men to husk corn. Call Home phone 4222.

WANTED—Men whose voices blend perfectly with mine or are susceptible to training which will cause them to do so. M. C. A. Glee club. No membership required to join.

WANTED—Having promoted several of my men to positions as district managers, I have opening for two or three hustling agents. Will pay guaranteed salaries to good men. Call between 11 and 12 o'clock Sunday morning at the J. M. S. building, John Blue, Agency Director.

MISS ESTHER WORD entertained a few friends Sunday at her home on N. Ninth st.

E. Hentz of S. Fifth st. is recovering from a week's illness.

A number of friends pleasantly surprised Mr. and Mrs. R. H. Schroyer of Three Rivers, Mich., who are visiting their daughter, Mrs. Earl Berry of S. Thirteenth st. The young couple came masked and the evening was pleasantly spent in the home of Mrs. Schroyer.

Miss Grace Wolf has returned from Plymouth, Ind.

The box social and old fashioned spelling bee to be given by section No. 4 of the Ladies Aid society of the Methodist Episcopal church will be held Tuesday evening at the school house instead of at Mrs. E. N. Shanks' home. The spelling bee will be given by the school children.

Miss Grace Wolf has returned from Chicago, Ill.

HELP WANTED—FEMALE.

WANTED—15 women as extras for Henry W. Savage's production of "Everywoman." Apply stage door, Oliver opera house Thursday at 12 o'clock.

LAIDIES—My illustrated catalogue explains how I teach Hairdressing—Manufacturing. Absolately safe. Investigate at once. Address Box X. Y. Z., care News-Times.

WANTED—Young or middle aged lady to keep house for gentleman while wife is in hospital with paralysis; no children. Address D. F. Barton, 1005 S. Spring st., Mishawaka, Ind.

WANTED—Girl for scrapping tobacco good wages, steady work. L. S. Kent Cigar Co.

WANTED—Girls to learn cigar making. Paid while learning. L. S. Kent Cigar Co.

HEEP WANTED—FEMALE

WANTED—Bunch makers and rollers—steady work. L. S. Kent Cigar Co.

WANTED—Young woman for Ship Mail—no previous experience necessary; good pay while learning. Saturday evening off. Wilson Bros. Shirt Factory, W. Sample st.

OFFICE HELP.

KELLEY BUSINESS SCHOOL, 120 E. Wayne st., over Kinney Shoe Store. Day and night sessions. Begin any day except Saturday. Commercial subjects.

Special class in penmanship, pen and brush lettering and mechanical drawing now forming. Term begins Nov. 3. Session Tuesday and Thursday evenings. Enroll early. Call Bell phone 936. Home 2484.

STENOGRAHES—Typists, Bookkeepers, General Office People. Call and register free for best positions. Business Men: Bell 2006; Home 220, for Office Assistants. Thomas School of Stenography & Typewriting. Licensed Emp. Agency, American Trust Bldg.

CLERK BARRELS for \$2.00. 434 Fellows Phone 6010.

FOR SALE—Underwood typewriter. Like new. \$40 cash. Address 122 W. Lassalle av., "Underwood."

FOR SALE—Protectograph check protector. Nearly new. Also L. C. Smith typewriter and Edison mimeograph. Address Protectograph, care News-Times.

FOR SALE—Banjo, a pair of cheminey curtains, Siberian martin fur neck pelt, all good as new; also conchman's pony fur collar never worn. Call County Bell 9307.

FOR SALE—Small restaurant, cheap. If sold soon. Address Box X. E., care News-Times.

FOR SALE—For 30 days, wall paper at half price. 2m. per roll per roll. Imported Oatmeal, Inc. All 2-tone paper at half price. Standard Varnish and Paints at \$1.00 to \$2.00 per gal. that sold at \$1.50 and \$2.50 per gal. 5% down guaranteed. Call 2006. Home 220. Bell 2006.

FOR SALE—Red pellets, laying Leghorn pullets, and 26 S. C. Black Minorca pullets, ready to lay. 605 W. Broadway, Mishawaka.

CALENDAR PADS FOR 1914.

Diararies, Calendars and desk reminders for 1914 now in place your order now for 1915. Send order to Amherst Calendar Pad is the latest in office efficiency. The Typewriter Shop, Inc. Typewriters Repaired. Rented, Sold, Exchanged.

FOR SALE—Modern sleeping rooms, single or double; also light housekeeping rooms, gas furnished; use of phone. 307 C. G. Lafayette st.

FOR RENT—A suite nice front rooms for light housekeeping. All modern conveniences. Furnace heat. Apply H. S. Lafayette, care News-Times.

FOR RENT—Modern sleeping rooms, single or double; also light housekeeping rooms, gas furnished; use of phone. 307 C. G. Lafayette st.

FOR RENT—Good front room, also side room. Everything modern. To single gentlemen or employed ladies. No housekeeping. 311 N. Main.

FOR RENT—Furnished room, well heated, reasonable. 427 N. Michigan st.

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